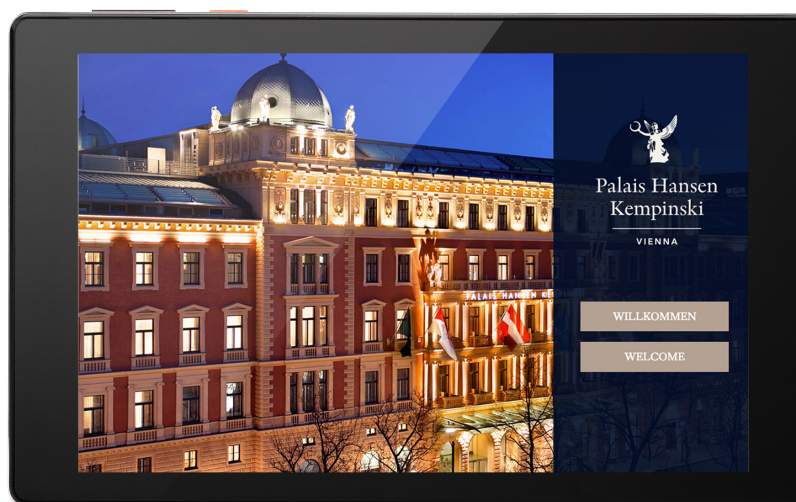


## EXECUTIVE SUMMARY

# Kempinski & SuitePad A Story of Success



[SuitePad](#) is the leading provider of guest-room tablets, helping hotels increase revenue through up- and cross-selling, and save on operational costs.

SuitePad is Kempinski headquarters' official Preferred Partner for digital communication solutions. At Palais Hansen Kempinski Vienna, SuitePads are used by over 90% of guests and account for over 200 room service orders per month.

SuitePad can incorporate Kempinski's strict brand and corporate identity requirements—as approved by Kempinski Hotels S.A. headquarters—to fit in seamlessly with the design and character of each hotel.

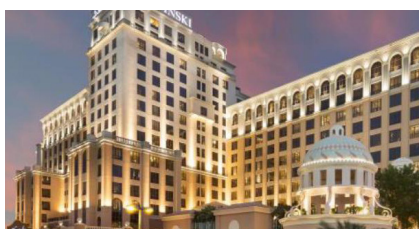
## Existing Installations

Kempinski properties with active or pending SuitePad installations.



### ACTIVE

Palais Hansen Kempinski  
Vienna



### ACTIVE

Kempinski Hotel Mall of the  
Emirates Dubai



### PENDING 2020

Sindhorn Kempinski Bangkok



Download our free case study of how SuitePad helped at the [Palais Hansen Kempinski Vienna](#).

## Revenue Generating Benefits



### Rooms

- Green Option
- Late checkout
- Room extension
- Next stay booking



### F & B

- In-room dining
- Table reservation
- Breakfast upsell
- Promoting specials



### Wellness/Spa

- Treatments
- Gym courses
- Products
- Specials



### Extra Services

- Hotel shop
- Bicycle rent
- Excursions/tours
- Transfer

## System Integration

SuitePad is easily integrated with the following systems.

### OPERA PMS

Seamlessly integrates with Opera PMS so you can deliver a smoother guest experience.

### KNOWCROSS

The integration with Knowcross allows for a seamless housekeeping and maintenance service.

### KEMPINSKI HOTEL APP

Integration of the Kempinski Hotel app with SuitePad is currently in development and will soon be released.

### GUEST ROOM MANAGEMENT SYSTEM

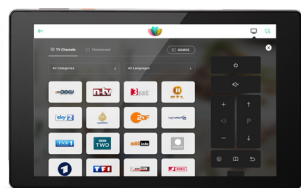
SuitePad interfaces with different Guest Room Management Systems, allowing guests to control air conditioning, lights, curtains, and much more through their SuitePad.



Tip: Discover more about SuitePad with [this short film](#) or visit our [resources page](#).

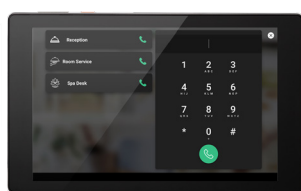
## SuitePad Features

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### SUITEPAD TV CONTROL

- Integrated remote control
- Find out more [here](#)



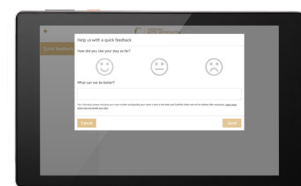
### SUITEPAD PHONE

- SuitePad VoIP solution
- SIP telephone system or cloud-based solution
- Find out more [here](#)



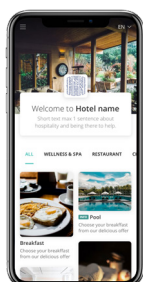
### PUSH MESSAGES

- Customized & personalized direct messages
- IDPMS Amadeus integration set up is in progress



### QUICK FEEDBACK

- React to feedback quickly



### BYOD

- SuitePad content on guests' devices

# Exclusive Kempinski Deal

SuitePad deal for all Kempinski hotels.

- ✓ **Free setup**  
saving €1500 in setup costs per property
- ✓ **Complimentary upgrade**  
to SuitePad's Superior Software Package
- ✓ **20% discount**  
on regular software pricing
- ✓ **A dedicated Customer Success Manager**  
so you can make the most of SuitePad
- ✓ **A free branded design for your hotel**  
so your directory matches your hotel perfectly
- ✓ **Already have in-room tablets?**  
Exchange your hardware for SuitePads for free

## Regular Hardware Costs

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### One-off Payment

**€129** per device

### Leasing

**€3.58** per month per device  
(minimum 36 months)

## Regular Software Costs

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Get in contact with our Kempinski account representative below to get the full set of options for SuitePad software package costs, including the above discounts.

For more information contact our account representative, Birgit Wolfsberger.



[birgit.wolfsberger@suitepad.de](mailto:birgit.wolfsberger@suitepad.de)



+43 676 934 1505



[www.suitepad.de/en](http://www.suitepad.de/en)